

# effective networking

tools and resources

by servane mouazan – founder and md oguntê ltd



# about oguntê



Countless women across the world are working to make sustainable development a reality.

Our mission is to grow their talent and make them more visible.

Oguntê Ltd is a leadership development company that provides **women** with critical tools and networks to be informed and influential **leaders** and **social entrepreneurs**.

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# your personal brand

curious

Energetic

mind-stretching

connecting

generous

authentic

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# know yourself



What kind of leader are you?

What kind of connector are you?

What kind of learner are you?

What social impact do you want to make?

How will you know that you grow in confidence?

How will you know that you have made a difference?

# drawing the map



Where do you want to go?

What/who can help you grow?

Where are these people?

What can you give?

How did you do  
it so far?

# networking dance



Don't block the flow (*give, take, pass on*)

Find a common purpose

The best networkers gracefully listen & ask questions

Do you know who knows you?

How/where will they find you?

# adding value



Introducing someone is an act of trust

Let people know that you remember them

Great introductions are rewarding

What is your networking project?

# thank you



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